

MTAR Member News

August 19, 2019



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Congratulations Hall of Fame Honorees!



Twenty-Five Years:
 David Alcorn
 Debbie Bailey
 Susan Baker
 Eric Blum
 Tim Dutton
 Jason Finney
 Michael Hix
 Darrell Huffman
 Jimmy Jernigan
 Pamela (Pam) Myers
 Missy Peterson
 Julia Samuelson
 Mark Sesler
 Vicky Spellings
 Margaret Webster
 George Weeks
 Kevin Wimberley
 Sally B. Wrather

Thirty Years:
 Dan Alcorn
 Chuck Gunn
 Ron Hodges

John T. Holloway
 Carl Montgomery
 Gregory Peck

Thirty-five Years:
 Sheila Bair
 Robby Fielder
 Stephanie Hickerson
 Leon Hogg
 Barbara Hutson Fry
 Beth O'Brien
 Pam Peck
 Kay Riddle Petty

Forty-five Years:
 Barbara Cunningham
 Tommy Hord
 Jerrold Pedigo

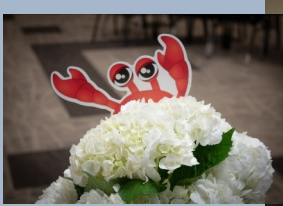
FIFTY YEARS +
 Bill Carey—51 years
 Paul Marcum—51 years
 Charlie Teasley—51 years
 Charles Miller—54 years
 Raymond Pedigo—61 years



SOMEONE SAID THANKS. WE SAY
WELL DONE!
 YOU HAVE BEEN RECOGNIZED FOR LIVING THE GOLDEN RULE!
 WE ARE PLEASED TO PRESENT YOU THIS "GOLDEN RULE(R)!"



Have you received YOUR 2019 Golden Rule(r) yet? **39** of your friends have! Send one; get one ~ share the GOOD news about professionalism & great service! Go to the MTAR website, click on the box on the front page, and send it in. We will get them out to the brokers or Affiliate leader for presentation.



MTAR Calendar

Mon-Fri, Aug 19-23

Cram Week! Daily classes for CE credits, all week long. Topics to follow

Monday, Aug. 19

9:00-12:00—NAR Ethics Class, MTAR, 3 CE, \$25

Tuesday, Aug. 20

1:00-3:00— "Title is More Than Insurance", 2 CE, \$25, MTAR

Wednesday, Aug. 21

9:00-4:00—Leadership MTAR, Day 4, offsite

9:00-3:00—

Transaction Desk Suite, 5 CE, \$50, MTAR

2:00-3:30—Government Affairs Cte. Mtg.

Thursday, Aug. 22

10:00-12:00—"Home Maintenance Tips", \$25, 2 CE

1:00-3:00—"Indoor Air Quality Tips", 2 CE,

\$25 or both classes for \$40 total

Friday, August 23

9:00-1:00—"Success Begins with 'C'", 4 CE, \$40, MTAR

Monday, Sept. 2

MTAR Closed for Labor Day Holiday!



Monday, Sept. 3

1:00-2:00— Member Services Cte mtg.

Wed., Sept. 4

1:00-2:00—RPAC Cte. Mtg., MTAR

Wed-Thu, Sept. 4-5

10:00-2:30— RealTracs training classes at MTAR, register online at RealTracs

Wed-Fri, Sept 4-6

8:00-4:00—New Member Orientation, 11 CE hours.

<https://www.c2ex.realtor/>



The National Association of REALTORS® created the Commitment to Excellence program to encourage the professional development of REALTORS® by utilizing a multifaceted approach aimed at offering opportunities for continuing education and professional growth. A member's Commitment to Excellence is a continual practice, and a lifelong commitment to superior professionalism and providing first-rate customer service.

The Commitment to Excellence Program is defined by eleven competencies which indicate a REALTOR®'s commitment to ethics, advocacy, technology, data privacy, outstanding customer service, and much more. Each competency is tied to tasks and learning modules which are preceded by a Skills Assessment. These assessments offer each REALTOR® the opportunity to receive a comprehensive identification of skills that measure a REALTOR®'s proficiency in the related C2EX competency.



REGIONS®

WWW.REGIONS.COM

(800) 734-4667

Training & Educational Choices for MTAR Members!

AUGUST & SEPTEMBER Education Classes

August 19-23—CRAM Week, five days of CE classes for members at MTAR! NAR Ethics, Title is More Than Insurance, Transaction Desk Suite, Home Maintenance Tips, Indoor Air Quality Tips, Success Begins with 'C' - 14 CE hours in one week— only for only \$180!

September 4-5—RealTracs classes—Basic RealTracs, RealTracs Advanced, & RealTracs Mobile. Register online at www.realtracs.net/Help/ClassSchedule

September 4-6—New Member Orientation, 8:00-4:00 each day, 11 CE hours,



Enroll today:
<http://mtar.theceshop.com/>
Promotion expires August 31, 2019

TUESDAY, AUGUST 20
1:00-3:00 PM 2 CE
MTAR \$25

THERE'S MORE TO TITLE THAN INSURANCE

Understanding property titles, ownership, rights, Condo-PUD-HPR - it all matters!

Register now at <http://www.mtar.org/education-registration>

HOME MAINTENANCE TIPS & AIR QUALITY TIPS

HELP CLIENTS READY THEIR PROPERTY & SELL FAST

AUGUST 22	\$25 FOR ONE CLASS
10:00-NOON	\$40 FOR BOTH CLASSES
1:00-3:00	
MTAR	

PILLAR TO POST HOME INSPECTORS

TEMPLATES & CHECKLISTS

DASHBOARD
Doc Box
AuthentiSign

TransactionDESK®
SUITE OF SERVICES



AUG 21
9:00-3:00
5 CE \$50
MTAR

REGISTER NOW AT
[HTTP://WWW.MTAR.ORG/EDUCATION-REGISTRATION](http://www.mtar.org/education-registration)
Sponsored by TREEF - TN REALTORS

MTAR
MIDDLE TENNESSEE ASSOCIATION OF REALTORS

• PROFESSIONAL COURTESY MATTERS •

SUCCESS BEGINS WITH A "C"

Friday, August 23
9:00-1:00 4 CE \$40 MTAR

REGISTER NOW!!
[WWW.MTAR.ORG/EDUCATION-REGISTRATION](http://www.mtar.org/education-registration)

RPAC'S "6 TO \$99" SOCIAL EVENT

HOPPY'S HARBOR GRILL

September 23, 2019 at 5 to 7 pm.

Fate Sander's Boat Dock
5137 Weakley Road
Smyrna, TN

Please join us for a terrific evening of fun

Your \$25 investment helps RPAC to continue being the strong voice needed for our lawmakers on a local, state, and national level!

For a \$25 RPAC investment, you will get to enjoy:

Food, Fun, Festivity and Friends in a relaxing atmosphere on Percy Priest lake. Networking and friendly conversation with fellow REALTORS and affiliates as you relax with appetizers and beverages at Hoppy's Bar and Grill. All in support of RPAC and our advocacy of individual property rights and home ownership.

THANK YOU TO OUR WONDERFUL SPONSORS!



RSVP to Rex Brown, rex@mtar.org



CONTRIBUTIONS ARE NOT DEDUCTIBLE FOR INCOME TAX PURPOSES. CONTRIBUTIONS TO RPAC ARE VOLUNTARY AND ARE USED FOR POLITICAL PURPOSES. YOU MAY REFUSE TO CONTRIBUTE WITHOUT REPRISAL AND THE NATIONAL ASSOCIATION OF REALTORS® OR ANY OF ITS STATE ASSOCIATIONS OR LOCALS BOARDS WILL NOT FAVOR OR DISFAVOR ANY MEMBER BECAUSE OF THE AMOUNT CONTRIBUTED. 70% OF EACH CONTRIBUTION IS USED BY YOUR STATE PAC TO SUPPORT STATE AND LOCAL POLITICAL CANDIDATES. UNTIL YOUR STATE PAC REACHES ITS RPAC GOAL, 30% IS SENT TO NATIONAL RPAC TO SUPPORT FEDERAL CANDIDATES AND IS CHARGED AGAINST YOUR LIMITS UNDER 2 U.S.C. 4416. AFTER THE STATE PAC REACHES ITS RPAC GOAL, IT MAY ELECT TO RETAIN YOUR ENTIRE CONTRIBUTION FOR USE IN SUPPORTING STATE AND LOCAL CANDIDATES.



Members of the Government Affairs Committee met with and provided dinner for the Rutherford County Commission last Thursday evening.



Have you done your fair share to help us reach our RPAC goals for 2019. We are 66 participants short of our participation goal, and \$24,000.00 short of our financial goal. If you know and appreciate the role RPAC plays in advocating for property rights and protecting our profession as REALTORS, perhaps you would consider making an investment or increasing your investment to keep the REALTOR party strong. You can make your investment on-line at MTAR.org, by attending one of our RPAC events or by making an investment next time you are at the association office. Following our Hall of Fame luncheon last week we are closer to achieving our 2019 goal. Please do your part to help us achieve success.

2019 RPAC INVESTMENT GOALS	To date	Still Needed	Investors to date
FINANCIAL GOAL:	\$64,392	\$40,353	\$24,039
PARTICIPATION GOAL:	696 Investors	635	66
MAJOR INVESTORS - \$1000 AND UP	20 INVESTORS	\$20,000 (PLUS)	11
BRONZE R - \$500	25 INVESTORS	\$12,500	2
CAPITOL CLUB - \$250	75 INVESTORS	\$18,750	6
99er - \$100	235 INVESTORS	\$23,500	85
FAIR SHARE - \$25	400 INVESTORS	\$10,000	431
	775 INVESTORS	\$64,750	635 \$40,353
2018 TOTALS			
GOLDEN R	2		
CRYSTAL R	1		
STERLING R	7		
BRONZE R	2		
CAPITOL CLUB	5		
99ER	128		
FAIR SHARE	456		

14th Annual



REALTORS Charity Golf Scramble at Willowbrook Golf Club in Manchester, Tennessee

Presented by:



Hole in One Prize Sponsor



Benefitting:



Thursday, September 26, 2019 Lunch 11:30, Shotgun start 1:00

Registration includes lunch, cart, game, liquid refreshments on the course, team photos and surprises for everyone!

The Silent Auction of sports memorabilia and celebrity autographed items will be open throughout the afternoon. Bring your credit cards and check books!

Player Registration

Teams- \$300.00 Individual Players \$75.00

Team Name _____	Total: \$ _____	Check #: _____
Players:	Visa/MC	
Name: _____	# _____	
Name: _____	Exp. date _____	V-Code _____
Name: _____	Billing address: Street # _____	Zip Code _____
Name: _____	Signature: _____	
Contact Person: _____		
Email: _____		
Phone: _____		

Payment for the 14th Annual MTAR Charity Golf Scramble must accompany registration, or payment for entire team received at check-in table prior to playing.

**Email registration to rex@mtar.org or fax (877) 893-2250.
For more information, call (615) 893-2242.
Mail to MTAR · 311 Butler Drive Murfreesboro, TN 37127**

Middle Tennessee
Association of
REALTORS®

311 Butler Drive
Murfreesboro, TN 37127
Phone: 615-893-2242
Toll Free: 877-893-2242
Fax: 615-893-2250
Toll Free Fax: 877-893-2250

THAT'S WHO WE 



- 18-Aug Mitzi Gardner
- 18-Aug Karen Pfluge
- 18-Aug Jantrice Johnson
- 18-Aug Kristy Lee Campbell
- 18-Aug Cameron Corlew
- 18-Aug Hoyte Owen, Jr.
- 19-Aug Gaylon Perry
- 19-Aug Lauren Orender
- 20-Aug Carolina Watkins
- 20-Aug Lee Barnett
- 20-Aug Meredith Thomas
- 20-Aug Lane Curlee
- 20-Aug Scott Whittington
- 21-Aug Lisa Crowell
- 21-Aug Linda G. Miller
- 21-Aug Nikki Bullock
- 21-Aug Tom Waynick
- 21-Aug Brent Long
- 21-Aug Jake Zimmerle
- 21-Aug Allen Waddell
- 22-Aug Jim Thomas
- 22-Aug Bobby Armstrong
- 22-Aug Adam Beach
- 22-Aug Artkisha Walton
- 22-Aug Ronda Hawkins
- 22-Aug Marcus W. Hooper
- 22-Aug Freddy Saussy
- 22-Aug Mike Stubblefield
- 22-Aug Richard Tracey
- 23-Aug Anthony Foster
- 23-Aug Irllyn Hankins
- 23-Aug Bridgette Phelon
- 23-Aug Sheila Prince
- 24-Aug Rita Hamilton
- 24-Aug Pam Jones
- 24-Aug Stacey Long
- 24-Aug Candace Turnham
- 24-Aug Marla Allen
- 24-Aug Tandi Green
- 24-Aug Luke Blackwelder
- 24-Aug Peggy Thomas

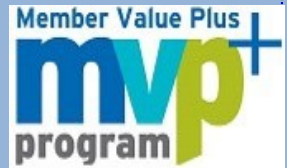
MTAR MEMBER BULLETIN BOARD

YOUR OFFER DATES: August 16-31, 2019

YOUR ACTION: Register for NAR's REALTOR® Safety webinar on Sept. 17, 1 PM

YOUR REWARD: The Little Red Book: Safety Rules to Live By for REALTORS® - download, PLUS, a chance to win a Guard Llama Personal Protection Kit

Value: \$9.95-webinar; \$180 for safety kit



Register for NAR's REALTOR® Safety Program Webinar scheduled for September 17 at 1pm CT to learn how real estate professionals can form good habits to help them stay safe on the job year-round.

For those who register for the webinar between August 16 to 31, 2019, you will be rewarded with a FREE *The Little Red Book: Safety Rules to Live By for REALTORS®-Download* (value: \$9.95). You will also be entered into a drawing to receive a Guard Llama Personal Protection kit, which includes one safety alert device and one year of service (value: \$180).

NINJA 気 SELLING



Is Coming to
Murfreesboro!

September 30th -
October 3rd

MTAR
311 Butler Drive

8 AM - 5 PM Daily
\$750 - 32 Hours CE

Join us for a FREE Introduction to Ninja Selling!

Breakfast at Five Senses

Friday, August 30th

9:00 AM - 10:30 AM

602 W. Northfield Blvd.

Lunch at Steakhouse Five

Wednesday, September 4th

11:30 AM - 1:00 PM

1500 Medical Center Pkwy.

Register for all events at www.ninjaregistration.com

Sponsored by:



LEGACY
HOME LOANS

